



SANOFI 

A world leader in healthcare

Dr. Peter Stangl – 16 February 2017

A commitment to your health

Sanofi, a healthcare company committed to preventing diseases and treating every person across the globe.

110,000

employees

committed to support you whatever your health challenges are.

By your side, everywhere in the world, with health solutions available in

170 countries

Our key therapeutic areas:

- Diabetes & Cardiovascular
- Consumer Healthcare
- Specialty Care (rare diseases, Multiple Sclerosis, Oncology & Immunology)
- Vaccines

Sanofi at a glance

Based in more than

100

countries

€37 bn

aggregate sales in 2015⁽¹⁾

(1) Including animal health activities. See the Form 20-F 2015, p.90.

With more than

110,000

employees in the world
(incl. 147 nationalities)

Between
2015 - 2020

6

major
innovations⁽²⁾

(2) Sanofi expects to launch 6 key
products and vaccines by 2020.

Dengvaxia

Praluent
atirocumab

Toujeo
insulin glargine 300U/ml

LixiLan

SARILUMAB

DUPILUMAB

Dengue

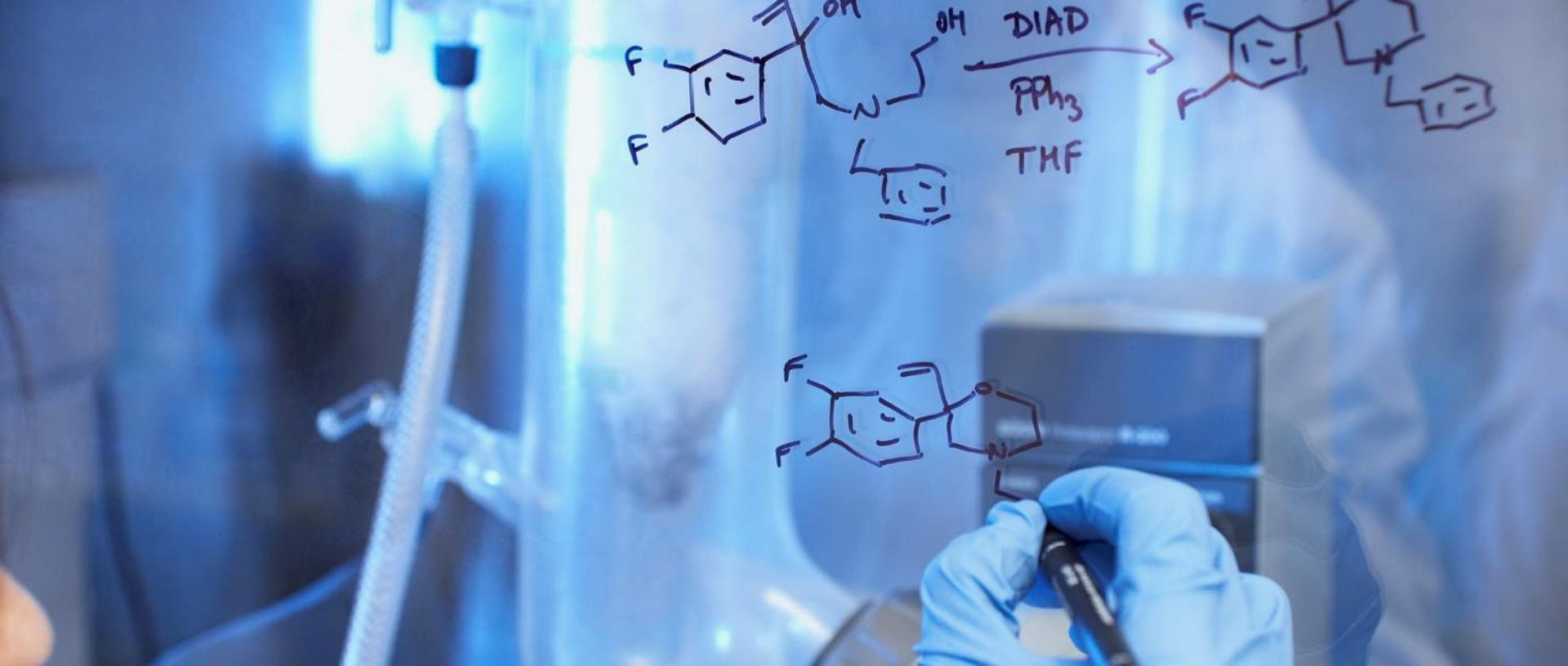
Cardiovascular

Diabetes

Rheumatoid arthritis

Asthma ,

Atopic dermatitis ...



SANOFI 

Pushing for innovation

Our model of innovation

4

R&D HUBS

across Germany, France,
North America and Asia

14%

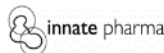
of sales invested in R&D
Increasing annual R&D investments
from €5 to €6 bn by 2020

More than

16,000

employees committed to R&D

**Key
collaborations**



Diabetes⁽³⁾

Genetic
Diseases

Oncology
& Immunology

(3) With Verily, ex-Google Life Science.



SANOFI 

A cutting-edge
manufacturing network

Our industrial network

More than
100
industrial sites

Around
€1 bn
invested every year

More than
40,000
industrial employees

Producing



Biologics



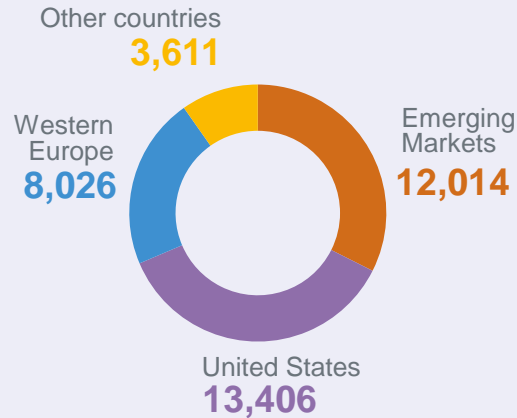
Pills / chemistry



Delivery devices

Key figures in 2015

BY GEOGRAPHICAL AREAS (in million euros)



(4) Including animal health activities. See the Form 20-F 2015, p.90.

#5

Healthcare Company
Worldwide in Sales⁽⁵⁾

(5) IMS data 2015

#1

in Emerging
& Developing
countries

Five Global Business Units

diabetes
&
cardiovascular

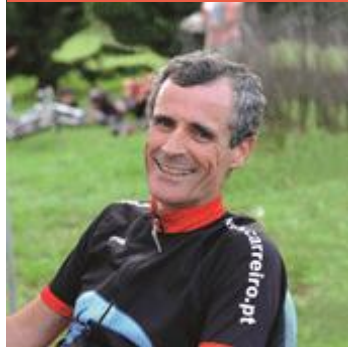


general medicine
&
emerging
markets



Sanofi Genzyme

—
rare diseases
multiple sclerosis
oncology
immunology



Sanofi Pasteur
—
vaccines



consumer
healthcare

—
cough & cold
pain
vitamins



Categories & Brands - Portfolio CHC Germany

Pain & Mobility

Thomapyrin[®]

Antistax[®]

Finalgon[®]

Cough & Cold

MUCOSOLVAN[®]

Silomat[®]

BoxaGrippal[®]

Rhinospray[®] *Plus*

Mucoangin[®]

Gastro Intestinal

Dulcolax[®]

Laxoberal[®]

Buscopan[®]

Vaprino[®]

Gegen akuten Durchfall



frubiase[®]



SANOFI 

Sanofi in Germany 2015

Key Figures Sanofi-Aventis Deutschland GmbH

Sales of €3,747 million (2015)

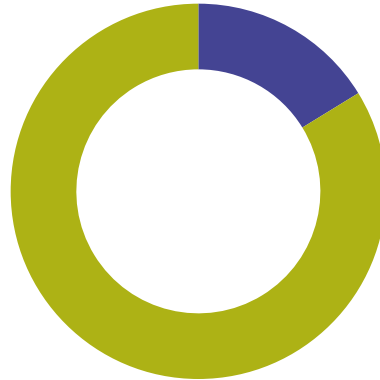


Employees (active)
(12/2015)

6,914

Industrial Affairs,
Research & Development, Country

In Germany: Pharmacy
and hospital business
€948 million



Export of medicines &
finished medical products
€2,799 million

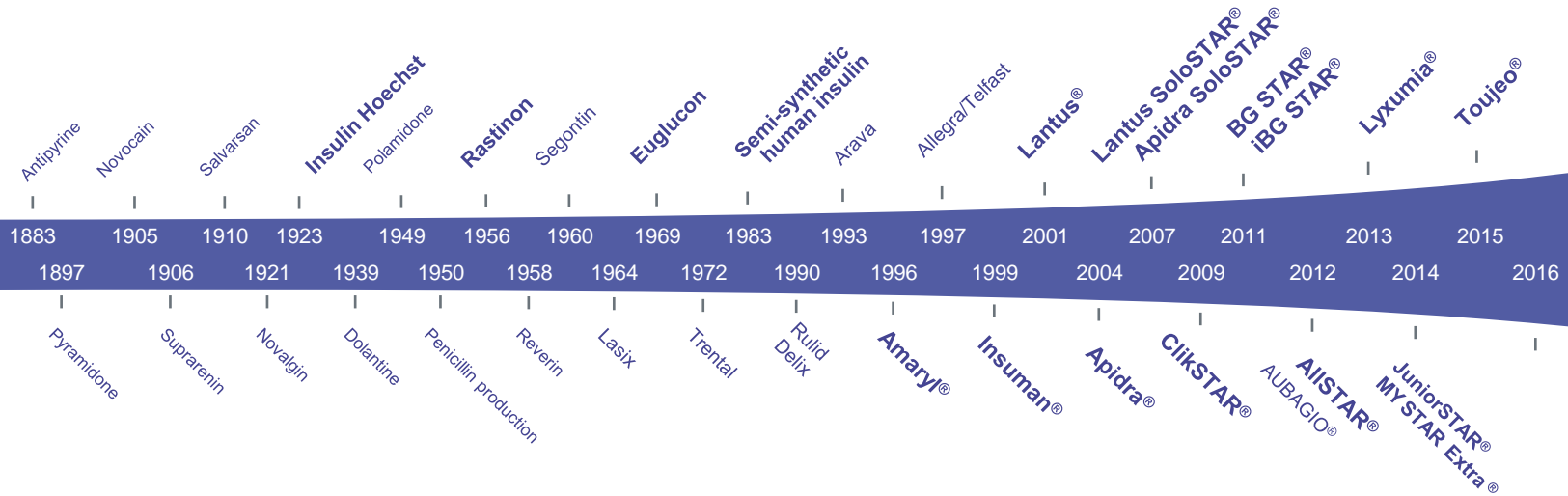


Employees (active)
(12/2015)

1,271

Business Germany

Sanofi: Long History of Innovation



Bold type: medicines and devices against diabetes

Be Part of our Ambition



At Sanofi, the patient is at the heart of everything we do.

Together with our partners, we commit to providing innovative healthcare solutions which enhance the lives of the 7 billion people around the world. With your passion and skills, we will achieve our ambition.

- www.sanofi.de/karriere •
- www.sanofi.at/karriere •
- www.sanofi.ch/karriere •

Career Opportunities

- Internship / Pharmacy internship
- Bachelor-/ Master-/ Diploma-Thesis
- Trainee programs
 - Medical-Marketing (Berlin)
 - Industrial Affairs (Frankfurt am Main)
 - Finance and Accounting (Frankfurt am Main)
 - Human Resources (Frankfurt am Main/Berlin)
- Post-Doc
- Direct employment



Career Opportunities



Internship

- Requirements: enrollment at a university, not possible after graduation from university
- Duration: 6 weeks – 6 months
 - voluntary internship: maximum 3 months
 - compulsory internship: maximum 6 months, must be required by the university
- No general start date for internships → flexible
- Possible in different departments (R&D, API Production, Regulatory Affairs, Quality etc.)

Pharmacy Internship

- Students have the opportunity to complete the practical phase of their pharmacy studies
- Start/ Durations: May 1st – Oktober 31st & November 1st – April 30th

Career Opportunities



Trainee program Industrial Affairs

- graduates from different disciplines (Biotechnology, Quality, Pharmacy, Engineering...)
- program duration: 24 month
- working in different functions (e.g. QA, QC, Production, Tech Transfer, Devices ...)
- at least 2 rotations (recommendation: 2 functional blocks)
- technical training (e.g. Cleanroom, Microbiology, Hygiene, GMP, Compliance, HSE) and soft-skill training (Project Management, LEAN, Leadership, Communication)
- start of program: March 1st and October 1st yearly
- online application
- 10 years – 175 trainees

We are looking for . .

- **Scientists**

- Chemistry
- Biology
- Biotechnology
- Biochemistry
- . . .

- **Pharmacist**

- **Medicine, veterinary medicine**

- **Engineers**

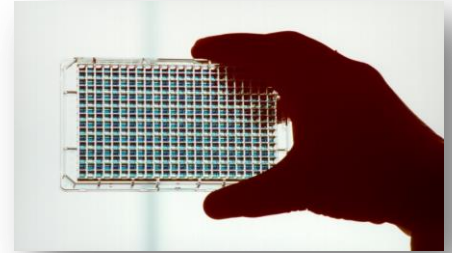
- Plastics technology
- Machine engineering
- Medical, Chemical, Biotechnology engineering
- Process engineering
- . . .

- **Economics / Business Administration**



Your Profile

- Above-average success in your studies
 - sciences/medicine with M.Sc. or Ph.D.
- Internships in industry, R&D and/or business
- Experience abroad
 - e.g. internships, post-doc
- Language skills
 - very good command in English (written and spoken)
 - any knowledge of the French, German or any other language highly welcome
- Willingness to work in industry
- Behavioral Competencies
 - self-driven and self-motivated, analytical mind set, team-oriented, intercultural awareness, strong presentation and communication skills, . . .



Live and Career at Sanofi

Programs, predicates, partners & networks



Cross Company Mentoring



We offer

Numerous career opportunities

- internal and external training possibilities
- mentoring programs
- talent management

Attractive benefits

- company pension scheme
- deferred compensation
- relocation support



Attractive remuneration schemes

- competitive base remuneration
- stake in company's success through bonus systems

Attractive working time models

- flextime, working time sovereignty, part-time employment
- mobile office & home office

Health promotion

- free vaccinations, health checks (skin cancer and thyroids screening etc.)
- nutrition advice, health seminars
- site health center, sport with colleagues

Career means Diversity



From the one-dimensional
career ladder to the varied
„career climbing wall“



A variety of development opportunities instead of “predefined” career levels

Rotation between specific administrative tasks,
project tasks and management functions

The employee can actively determine his or her career path and is assisted by
accompanying development measures

Higher transparency and more dialogue concerning possible career paths

Your Application

Visit our career website for further information: www.sanofi.de/Karriere
- will also be available in English in Q2 2017

The screenshot shows the Sanofi Germany career website. At the top left is the Sanofi logo and the text "Willkommen bei Sanofi in Deutschland". A navigation bar contains links for "KOOPERATIONEN & PARTNERING", "IHRE GESUNDHEIT & UNSERE PRODUKTE", "MED. FACHKREISE", "KARRIERE" (highlighted), "PRESSE", and "ÜBER UNS". Below the navigation bar is a banner for "LEIDENSCHAFT VERBINDET" featuring a box of "DIE BEHANDLUNG GEGEN DIABETES FÜR MARK". A breadcrumb trail reads "Sie sind hier : Home Page > Karriere".

KARRIERE

- JOBS & BEWERBUNG
- LEBEN & ARBEITEN BEI SANOFI
- WEN WIR SUCHEN
- BERUFSEINFÄHRENE
- BERUFSEINSTEIGER
- STUDENTEN
- SCHÜLER
- VERANSTALTUNGEN

KONTAKT

Zentrale
Tel.: +49 (0)69-305-80710

MIT EINEM STARKEN TEAM ZUM ERFOLG

- Schüler**
Von der Schulbank ins Berufsleben
- Studenten**
Die Chance für engagierte Nachwuchskräfte
- Berufseinsteiger**
Nach der Uni ist vor der Karriere
- Berufserfahrene**
Mit neuen Perspektiven hoch hinaus

FOLLOW US

Icons for Twitter, Google+, YouTube, X, and LinkedIn.

AKTUELLE STELLENANGEBOTE
KARRIERE DIREKT EINSTIEG WEINSTUDENTEN

QR code for mobile access.

MOBIL SURFEN MIT SANOFI

Career events Q1/2-2017

Event	Date	Location
CHANCE Pharmazie - Karrieretag der Interpharm	31.03.2017	Bonn
ScieCon Firmenkontaktmesse	20.04.2017	München
CONTACT 2017	26.04.2017	Heidelberg
Connecticum 2017	27.04.2017	Berlin
Konaktiva	10.05/11.05.2017	Darmstadt
Job-Multiversum	15.05.2017	Industriepark Höchst, Frankfurt
IKOM Life Science	23.05.2017	Weihenstephan
Treffpunkt Kaiserslautern	30.05.2017	Kaiserslautern
Jobvector Career Day	29.06.2017	Frankfurt

Visit the Industriepark Hoechst

Job-Multiversum on **May 15th 2017**:

On-site career fair for students, graduates and young professionals with a scientific or an engineering background



REGISTER NOW: www.job-multiversum.de